

Lucas Selbach



lselbach@gmail.com

(54) 9166.9372

37 years – Married - 1 son

Brazilian, Caxias do Sul, RS

Advanced English, intermediate Spanish

Main

Characteristics: Autodidact, capacity of individual and group communication, empathy, sympathy, self-motivated, knowledge in several and related areas. Wide knowledge in IT – Information Technology.

Formation: Technical in IT – Information Technology at SENAC/RS, Caxias do Sul in 1989.
Psychology at FSG – Faculdade da Serra Gaúcha – in progress.

Courses: NLP Practitioner. Courses connected to international waiter services at Princess Cruises, USA. Other self-knowledge and self improvement – Basic and Advanced Enneagram, Emotions Management, Project Management according to PMI, MS Project 2003, Mind Maps. Courses of selling, oratory, stock trading.

Softwares: Office 2007 intermediate / advanced, Project, Visio, Photoshop, Corel Draw, Mind Manager.

Professional

Experience: Current – Conferencist and Consultant of IT and Sales Strategy.

From may/2008 to may/2009 – Sales and Administrative Manager at Cabidário Acessórios para Lojas – Caxias do Sul, RS, Brazil – www.cabidario.com.br

International – as acting Jr. Waiter in maritime cruises at Princess Cruises for two contracts.

16 years as self-employed, acting with technical support, training and consultancy in:

- Sales Strategy projects to Tecnosistemas (Bento Gonçalves, RS, Brazil), RGSoft (Caxias do Sul, RS, Brazil) and self-employed people like artists, aestheticians and others.
- Web Projects – analysis, conception, strategy - www.rgsoft.com.br , www.arsystem.com.br , www.ecp.com.br .
- ERP Selection Projects – Multimercados Farroupilha, Imexport Trading (Caxias do Sul, RS, Brazil).
- Technical Evaluation Projects to Tramandai City Hall, City Councils of Sapiranga, Parobe and Sao Leopoldo (RS, Brazil).
- IT trainings to City Councils of Parobe and Sao Leopoldo and to Sindigêneros Syndicate in Caxias do Sul, RS, Brazil.
- Conferences about learning and self-knowledge in RS and SC states, Brazil.

Objectives:

- Spread knowledge on improving performance and results tools, like mind maps, systemic thinking and NLP, to teachers and interested professionals.
- To use online and face-to-face courses, books and conferences to accomplish that.

References: Jonas Ramos – Programmer and Business owner at RGSoft +55 54.3027.4711.
Ana da Graça de Souza – Psychologist and Coach +55 54.3028.2829 e +55 54.9188.0477

I am ready for an opportunity to contribute with your objectives.

Best Regards.

Lucas Selbach